A6325-1 1/25/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March 1982

Manufacturers shipped 22,085 mobile homes to retail sales locations and permanent sites during March 1982. This was a 3 increase from the 21,476 homes shipped in March 1981.

On a cumulative basis, manufacturers shipped 53,036 homes during the three month period ended March 31, 1982, compared to 54,619 homes shipped during the same period a year ago, a 3 decrease.

DATA SOURCE: National Conference of State on Building Codes and Standards, Inc.
For further information, call (702) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH 1981	EACH MONTH 1982	PERCENTAGE CHANGE		CUMULATIVE FOR YEAR 1981	CUMULATIVE FOR YEAR 1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034			Jan-April	78,735		
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH 1981	EACH MONTH 1982	PERCENTAGE CHANGE		CUMULATIVE FOR YEAR 1981	CUMULATIVE FOR YEAR 1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128			Jan-April	78,747		
May	22,884			Jan-May	101,631		
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1981	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1982		HOMES IN INVENTORY 1981	HOMES IN INVENTORY 1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%		April	595	
May	2.6%		May	594	
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

BEST AVAILABLE COPY

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	946	956	+ 1%	2,108	1,946	- 8%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	946	956	+ 1%	2,108	1,946	- 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,730	2,193	-20%	5,826	4,265	-27%
Illinois	*	*	*	*	*	*
Indiana	2,117	1,800	-15%	4,528	3,516	-22%
Michigan	*	*	*	*	*	*
Ohio	198	118	-40%	416	178	-57%
Wisconsin	415	275	-34%	882	571	-35%
WEST NORTH CENTRAL	1,643	1,791	+ 9%	4,176	4,493	+ 8%
Iowa	*	*	*	*	*	*
Kansas	875	1,033	+18%	2,242	2,685	+20%
Minnesota	216	196	- 9%	554	405	-27%
Missouri	184	196	+ 7%	409	415	+ 1%
Nebraska	368	366	- 1%	971	988	+ 2%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,256	6,536	+ 5%	16,704	16,497	- 2%
Delaware	0	0	0%	0	0	0%
Florida	1,762	1,598	- 9%	5,054	4,519	-11%
Georgia	2,699	3,083	+14%	6,987	7,567	+ 8%
Maryland	*	*	*	*	*	*
North Carolina	1,586	1,617	+ 2%	4,152	3,927	- 5%
South Carolina	*	*	*	*	*	*
Virginia	209	238	+14%	511	484	- 5%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,139	7,577	+23%	15,887	18,749	+18%
Alabama	1,604	1,725	+ 8%	3,939	4,296	+ 9%
Arkansas	322	309	- 4%	748	743	- 1%
Kentucky	*	*	*	*	*	*
Louisiana	288	322	+12%	776	786	+ 1%
Mississippi	316	524	+66%	883	1,250	+42%
Oklahoma	92	109	+18%	270	307	+14%
Tennessee	564	672	+19%	1,382	1,676	+21%
Texas	2,953	3,916	+33%	7,889	9,691	+23%

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,233	1,011	-18%	3,373	2,550	-24%
Arizona	556	501	-10%	1,578	1,358	-14%
Colorado	213	124	-42%	585	344	-41%
Idaho	464	386	-17%	1,210	848	-30%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,107	1,554	-26%	5,576	3,698	-34%
California	1,198	859	-28%	3,352	2,067	-38%
Oregon	718	571	-20%	1,744	1,346	-23%
Washington	191	124	-35%	480	285	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	482	468	- 3%	1,051	981	- 7%
TOTAL PRODUCTION	21,536	22,086	+ 3%	54,701	53,179	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,034	1,010	- 2%	2,156	1,926	-11%
Connecticut	24	29	+21%	63	55	-13%
Maine	78	47	-40%	150	92	-39%
Massachusetts	29	29	0%	63	68	+ 8%
New Hampshire	44	47	+ 7%	103	87	-16%
New Jersey	39	42	+ 8%	111	75	-32%
New York	289	307	+ 6%	565	573	+ 1%
Pennsylvania	488	474	- 3%	1,015	916	-10%
Rhode Island	7	4	-43%	17	6	-65%
Vermont	36	31	-14%	69	54	-22%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,918	1,287	-33%	4,102	2,504	-39%
Illinois	316	212	-33%	682	437	-36%
Indiana	509	280	-45%	954	521	-45%
Michigan	383	283	-26%	797	523	-34%
Ohio	473	337	-29%	1,142	675	-41%
Wisconsin	237	175	-26%	527	348	-34%
WEST NORTH CENTRAL	1,149	989	-14%	2,686	2,132	-21%
Iowa	129	64	-50%	295	136	-54%
Kansas	268	242	-10%	635	630	- 1%
Minnesota	140	117	-16%	319	251	-21%
Missouri	309	312	+ 1%	696	585	-16%
Nebraska	81	72	-11%	239	167	-30%
North Dakota	144	124	-14%	351	240	-32%
South Dakota	78	58	-26%	151	123	-19%
SOUTH ATLANTIC	5,966	5,920	- 1%	15,823	14,949	- 6%
Delaware	123	150	+22%	273	277	+ 1%
Florida	2,376	2,062	-13%	6,760	5,805	-14%
Georgia	987	1,160	+18%	2,516	2,877	+14%
Maryland	83	118	+42%	199	302	+52%
North Carolina	1,176	1,148	- 2%	3,049	2,757	-10%
South Carolina	630	629	0%	1,615	1,522	- 6%
Virginia	325	355	+ 9%	805	832	+ 3%
West Virginia	266	298	+12%	606	577	- 5%
SOUTH CENTRAL	6,876	9,039	+31%	17,452	21,803	+25%
Alabama	502	417	-17%	1,255	1,085	-14%
Arkansas	243	266	+ 9%	570	612	+ 7%
Kentucky	372	360	- 3%	883	783	-11%
Louisiana	1,400	1,309	- 7%	3,553	3,483	- 2%
Mississippi	350	361	+ 3%	787	830	+ 5%
Oklahoma	731	1,283	+76%	1,993	3,199	+61%
Tennessee	420	756	+80%	876	1,144	+31%
Texas	2,858	4,287	+50%	7,535	10,667	+42%
MOUNTAIN	1,926	1,586	-18%	5,166	4,088	-21%
Arizona	598	497	-17%	1,732	1,341	-23%
Colorado	278	211	-24%	725	555	-23%
Idaho	212	133	-37%	478	249	-48%
Montana	133	61	-54%	308	161	-48%
Nevada	167	127	-24%	447	312	-30%
New Mexico	297	311	+ 5%	753	781	+ 4%
Utah	94	108	+15%	267	318	+19%
Wyoming	147	138	- 6%	456	371	-19%
PACIFIC	1,973	1,426	-28%	5,175	3,347	-35%
California	1,046	735	-30%	2,867	1,734	-40%
Oregon	309	193	-38%	819	476	-42%
Washington	618	498	-19%	1,489	1,137	-24%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	5	76	NM	7	105	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	629	741		2,052	2,101	
GOVT. & EXPORT	0	11		0	81	
TOTAL SHIPMENTS	21,476	22,085	+ 3%	54,619	53,036	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,774	152	1,926	1,782	164	1,946
	92%	8%	100%	92%	8%	100%
Connecticut	55	0	55	0	0	0
Maine	90	2	92	*	*	*
Massachusetts	62	6	68	0	0	0
New Hampshire	77	10	87	*	*	*
New Jersey	58	17	75	0	0	0
New York	518	55	573	*	*	*
Pennsylvania	856	60	916	1,782	164	1,946
Rhode Island	5	1	6	0	0	0
Vermont	53	1	54	*	*	*
EAST NORTH CENTRAL	2,164	340	2,504	3,805	460	4,265
	86%	14%	100%	89%	11%	100%
Illinois	366	71	437	*	*	*
Indiana	457	64	521	3,086	430	3,516
Michigan	426	97	523	*	*	*
Ohio	574	101	675	164	14	178
Wisconsin	341	7	348	555	16	571

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,857	275	2,132	4,099	394	4,493
	87%	18%	100%	91%	9%	100%
Iowa	115	21	136	*	*	*
Kansas	546	84	630	2,546	139	2,685
Minnesota	227	24	251	350	55	405
Missouri	514	71	585	323	92	415
Nebraska	134	33	167	880	108	988
North Dakota	216	24	240	0	0	0
South Dakota	105	18	123	*	*	*
SOUTH ATLANTIC	10,490	4,459	14,949	11,686	4,811	16,497
	70%	30%	100%	71%	29%	100%
Delaware	259	18	277	0	0	0
Florida	3,135	2,670	5,805	2,164	2,355	4,519
Georgia	2,057	820	2,877	5,749	1,818	7,567
Maryland	273	29	302	*	*	*
North Carolina	2,325	432	2,757	3,320	607	3,927
South Carolina	1,202	320	1,522	*	*	*
Virginia	739	93	832	453	31	484
West Virginia	500	77	577	0	0	0
SOUTH CENTRAL	19,953	1,850	21,803	17,161	1,588	18,749
	92%	8%	100%	92%	8%	100%
Alabama	950	135	1,085	4,049	247	4,296
Arkansas	534	78	612	660	83	743
Kentucky	669	114	783	*	*	*
Louisiana	3,329	154	3,483	708	78	786
Mississippi	729	101	830	1,219	31	1,250
Oklahoma	3,032	167	3,199	305	2	307
Tennessee	1,044	100	1,144	1,542	134	1,676
Texas	9,666	1,001	10,667	8,678	1,013	9,691
MOUNTAIN	2,858	1,230	4,088	1,663	887	2,550
	70%	30%	100%	65%	35%	100%
Arizona	839	502	1,341	890	468	1,358
Colorado	410	145	555	205	139	344
Idaho	174	75	249	568	280	848
Montana	143	18	161	*	*	*
Nevada	121	191	312	0	0	0
New Mexico	647	134	781	0	0	0
Utah	234	84	318	*	*	*
Wyoming	290	81	371	0	0	0
PACIFIC	1,169	2,178	3,347	1,279	2,419	3,698
	35%	65%	100%	35%	65%	100%
California	449	1,285	1,734	511	1,556	2,067
Oregon	198	278	476	668	678	1,346
Washington	522	615	1,137	100	185	285

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	85	20	105	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	40,350 79%	10,504 21%	50,854 100%	41,475 79%	10,723 21%	52,198 100%
GOVT. & EXPORT	79	2	81			
CUMULATIVE BEGINNING INVENTORY	1,783	318	2,101			
OTHER (CANADA)				0	0	0
STATES WITH*				846	135	981
TOTAL	42,212 80%	10,824 20%	53,036 100%	42,321 80%	10,858 20%	53,179 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

March 1982

A6325-1 6/23/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April 1982

Manufacturers shipped 22,423 mobile homes to retail sales locations and permanent sites during April 1982. This was a 7% decrease from the 24,128 homes shipped in April 1981.

On a cumulative basis, manufacturers shipped 75,459 homes during the four month period ended April 30, 1982, compared to 78,747 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
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April	24,034	22,294	- 7%	Jan-April	78,735	75,473	- 4%
May	22,883			Jan-May	101,618		
June	23,039			Jan-June	124,657		
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ESTIMATED MOBILE HOME SHIPMENTS*

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June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,195	1,039	-13%	3,303	2,985	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,195	1,039	-13%	3,303	2,985	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,256	2,388	-27%	9,082	6,653	-27%
Illinois	*	*	*	*	*	*
Indiana	2,587	1,945	-25%	7,115	5,461	-23%
Michigan	*	*	*	*	*	*
Ohio	244	150	-39%	660	328	-50%
Wisconsin	425	293	-31%	1,307	864	-34%
WEST NORTH CENTRAL	1,784	1,806	+ 1%	5,960	6,299	+ 6%
Iowa	*	*	*	*	*	*
Kansas	883	1,020	+16%	3,125	3,705	+19%
Minnesota	271	178	-34%	825	583	-29%
Missouri	214	183	-14%	623	598	- 4%
Nebraska	416	425	+ 2%	1,387	1,413	+ 2%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,554	6,337	- 3%	23,258	22,834	- 2%
Delaware	0	0	0%	0	0	0%
Florida	1,749	1,509	-14%	6,803	6,028	-11%
Georgia	2,905	2,940	+ 1%	9,892	10,507	+ 6%
Maryland	*	*	*	*	*	*
North Carolina	1,657	1,634	- 1%	5,809	5,561	- 4%
South Carolina	*	*	*	*	*	*
Virginia	243	254	+ 5%	754	738	- 2%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,9[illegible]	7,903	+14%	22,819	26,652	+17%
Alabama	2,048	1,822	-11%	5,987	6,118	+ 2%
Arkansas	321	364	+13%	1,069	1,107	+ 4%
Kentucky	*	*	*	*	*	*
Louisiana	323	359	+11%	1,099	1,145	+ 4%
Mississippi	336	545	+62%	1,219	1,795	+47%
Oklahoma	96	91	- 5%	366	398	+ 9%
Tennessee	645	831	+29%	2,027	2,507	+24%
Texas	3,163	3,891	+23%	11,052	13,582	+23%

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,376	904	-34%	4,749	3,454	-27%
Arizona	546	427	-22%	2,124	1,785	-16%
Colorado	281	147	-48%	866	491	-43%
Idaho	549	330	-40%	1,759	1,178	-33%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,377	1,505	-37%	7,953	5,203	-35%
California	1,401	812	-42%	4,753	2,879	-39%
Oregon	769	574	-25%	2,513	1,920	-24%
Washington	207	119	-43%	687	404	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	560	412	-26%	1,611	1,393	-14%
TOTAL PRODUCTION	24,034	22,294	- 7%	78,735	75,473	- 4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful in these cases.

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,397	1,206	-14%	3,553	3,132	-12%
Connecticut	32	18	-44%	95	73	-23%
Maine	121	59	-51%	271	151	-44%
Massachusetts	46	32	-30%	109	100	- 8%
New Hampshire	81	54	-33%	184	141	-23%
New Jersey	41	40	- 2%	152	115	-24%
New York	383	388	+ 1%	948	961	+ 1%
Pennsylvania	628	558	-11%	1,643	1,474	-10%
Rhode Island	9	7	-22%	26	13	-50%
Vermont	56	50	-11%	125	104	-17%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,187	1,372	-37%	6,289	3,876	-38%
Illinois	367	238	-35%	1,049	675	-36%
Indiana	471	333	-29%	1,425	854	-40%
Michigan	540	248	-54%	1,337	771	-42%
Ohio	529	363	-31%	1,671	1,038	-38%
Wisconsin	280	190	-32%	807	538	-33%
WEST NORTH CENTRAL	1,316	970	-26%	4,002	3,102	-22%
Iowa	140	85	-39%	435	221	-49%
Kansas	291	245	-16%	926	875	- 6%
Minnesota	170	137	-19%	489	388	-21%
Missouri	377	269	-29%	1,073	854	-20%
Nebraska	96	69	-28%	335	236	-30%
North Dakota	168	112	-33%	519	352	-32%
South Dakota	74	53	-28%	225	176	-22%
SOUTH ATLANTIC	6,319	5,969	- 6%	22,142	20,918	- 6%
Delaware	139	125	-10%	412	402	- 2%
Florida	2,329	1,936	-17%	9,089	7,741	-15%
Georgia	1,040	1,080	+ 4%	3,556	3,957	+11%
Maryland	112	96	-14%	311	398	+28%
North Carolina	1,157	1,217	+ 5%	4,206	3,974	- 6%
South Carolina	762	653	-14%	2,377	2,175	- 8%
Virginia	464	530	+14%	1,269	1,362	+ 7%
West Virginia	316	332	+ 5%	922	909	- 1%
SOUTH CENTRAL	7,925	9,201	+16%	25,377	31,004	+22%
Alabama	601	464	-23%	1,856	1,549	-17%
Arkansas	292	323	+11%	862	935	+ 8%
Kentucky	526	427	-19%	1,409	1,210	-14%
Louisiana	1,560	1,442	- 8%	5,113	4,925	- 4%
Mississippi	507	439	-13%	1,294	1,269	- 2%
Oklahoma	856	1,227	+43%	2,849	4,426	+55%
Tennessee	485	592	+22%	1,361	1,736	+28%
Texas	3,098	4,287	+38%	10,633	14,954	+41%
MOUNTAIN	2,027	1,606	-21%	7,193	5,694	-21%
Arizona	556	370	-33%	2,288	1,711	-25%
Colorado	319	210	-34%	1,044	765	-27%
Idaho	204	126	-38%	682	375	-45%
Montana	131	90	-31%	439	251	-43%
Nevada	228	108	-53%	675	420	-38%
New Mexico	270	461	+71%	1,023	1,242	+21%
Utah	112	137	+22%	379	455	+20%
Wyoming	207	104	-50%	663	475	-28%
PACIFIC	2,240	1,313	-41%	7,415	4,660	-37%
California	1,217	644	-47%	4,084	2,378	-42%
Oregon	335	181	-46%	1,154	657	-43%
Washington	688	488	-29%	2,177	1,625	-25%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	28	43	+54%	35	148	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	689	742		2,741	2,843	
GOVT. & EXPORT	0	1		0	82	
TOTAL SHIPMENTS	24,128	22,423	- 7%	78,747	75,459	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,836	296	3,132	2,690	295	2,985
	91%	9%	100%	90%	10%	100%
Connecticut	73	0	73	0	0	0
Maine	148	3	151	*	*	*
Massachusetts	87	13	100	0	0	0
New Hampshire	122	19	141	*	*	*
New Jersey	86	29	115	0	0	0
New York	847	114	961	*	*	*
Pennsylvania	1,360	114	1,474	2,690	295	2,985
Rhode Island	12	1	13	0	0	0
Vermont	101	3	104	*	*	*
EAST NORTH CENTRAL	3,347	529	3,876	5,930	723	6,653
	86%	14%	100%	89%	11%	100%
Illinois	568	107	675	*	*	*
Indiana	745	109	854	4,794	667	5,461
Michigan	629	142	771	*	*	*
Ohio	877	161	1,038	299	29	328
Wisconsin	528	10	538	837	27	864

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,711	391	3,102	5,756	543	6,299
	87%	13%	100%	91%	9%	100%
Iowa	191	30	221	*	*	*
Kansas	755	120	875	3,517	188	3,705
Minnesota	351	37	388	511	72	583
Missouri	745	109	854	466	132	598
Nebraska	200	36	236	1,262	151	1,413
North Dakota	319	33	352	0	0	0
South Dakota	150	26	176	*	*	*
SOUTH ATLANTIC	14,815	6,103	20,918	16,284	6,550	22,834
	71%	29%	100%	71%	29%	100%
Delaware	377	25	402	0	0	0
Florida	4,179	3,562	7,741	2,892	3,136	6,028
Georgia	2,820	1,137	3,957	7,976	2,531	10,507
Maryland	360	38	398	*	*	*
North Carolina	3,372	602	3,974	4,720	841	5,561
South Carolina	1,714	461	2,175	*	*	*
Virginia	1,209	153	1,362	696	42	738
West Virginia	784	125	909	0	0	0
SOUTH CENTRAL	28,238	2,766	31,004	24,276	2,376	26,652
	91%	9%	100%	91%	9%	100%
Alabama	1,361	188	1,549	5,759	359	6,118
Arkansas	772	163	935	985	122	1,107
Kentucky	1,007	203	1,210	*	*	*
Louisiana	4,710	215	4,925	1,039	106	1,145
Mississippi	1,117	152	1,269	1,749	46	1,795
Oklahoma	4,188	238	4,426	393	5	398
Tennessee	1,574	162	1,736	2,255	252	2,507
Texas	13,509	1,445	14,954	12,096	1,486	13,582
MOUNTAIN	3,948	1,746	5,694	2,200	1,254	3,454
	69%	31%	100%	64%	36%	100%
Arizona	1,062	649	1,711	1,153	632	1,785
Colorado	557	208	765	294	197	491
Idaho	241	134	375	753	425	1,178
Montana	211	40	251	*	*	*
Nevada	160	260	420	0	0	0
New Mexico	1,034	208	1,242	0	0	0
Utah	319	136	455	*	*	*
Wyoming	364	111	475	0	0	0
PACIFIC	1,662	2,998	4,660	1,833	3,370	5,203
	36%	64%	100%	35%	65%	100%
California	614	1,764	2,378	707	2,172	2,879
Oregon	277	380	657	973	947	1,920
Washington	771	854	1,625	153	251	404

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	116	32	148	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	57,673 80%	14,861 20%	72,534 100%	58,969 80%	15,111 20%	74,080 100%
GOVT. & EXPORT	79	3	82			
CUMULATIVE BEGINNING INVENTORY	2,396	447	2,843			
OTHER (CANADA)				0	0	0
STATES WITH*				1,179	214	1,393
TOTAL	60,148 80%	15,311 20%	75,459 100%	60,148 80%	15,325 20%	75,473 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

April 1982

A6325-1 7/21/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May 1982

Manufacturers shipped 21,788 mobile homes to retail sales locations and permanent sites during May 1982. This was a 5% decrease from the 22,884 homes shipped in May 1981.

On a cumulative basis, manufacturers shipped 97,247 homes during the five month period ended May 31, 1982, compared to 101,631 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	-1%	Jan-Feb	33,165	31,093	-6%
March	21,536	22,086	+3%	Jan-Mar	54,701	53,179	-3%
April	24,034	22,294	-7%	Jan-April	78,735	75,473	-4%
May	22,883	21,777	-5%	Jan-May	101,618	97,250	-4%
June	23,039			Jan-June	124,657		
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	-2%	Jan-Feb	33,143	30,951	-7%
March	21,476	22,085	+3%	Jan-Mar	54,619	53,036	-3%
April	24,128	22,423	-7%	Jan-April	78,747	75,459	-4%
May	22,884	21,788	-5%	Jan-May	101,531	97,247	-4%
June	23,052			Jan-June	124,683		
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY		
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%		June	581	
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,172	1,056	-10%	4,475	4,041	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,172	1,056	-10%	4,475	4,041	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,099	2,458	-21%	12,181	9,111	-25%
Illinois	*	*	*	*	*	*
Indiana	2,391	1,997	-17%	9,506	7,458	-22%
Michigan	*	*	*	*	*	*
Ohio	240	145	-40%	900	473	-47%
Wisconsin	468	316	-33%	1,775	1,180	-34%
WEST NORTH CENTRAL	1,699	1,673	-2%	7,659	7,972	+4%
Iowa	*	*	*	*	*	*
Kansas	862	930	+8%	3,987	4,635	+16%
Minnesota	246	206	-16%	1,071	789	-26%
Missouri	218	174	-20%	841	772	-8%
Nebraska	373	363	-3%	1,760	1,776	+1%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,337	6,351	0%	29,595	29,185	-1%
Delaware	0	0	0%	0	0	0%
Florida	1,620	1,353	-17%	8,423	7,381	-12%
Georgia	2,762	3,030	+10%	12,654	13,537	+7%
Maryland	*	*	*	*	*	*
North Carolina	1,720	1,659	-4%	7,529	7,220	-4%
South Carolina	*	*	*	*	*	*
Virginia	235	309	+32%	989	1,047	+6%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,487	7,490	+16%	29,306	34,142	+17%
Alabama	1,820	1,763	-3%	7,807	7,881	+1%
Arkansas	304	333	+10%	1,373	1,440	+5%
Kentucky	*	*	*	*	*	*
Louisiana	308	342	+11%	1,407	1,487	+6%
Mississippi	306	554	+81%	1,525	2,349	+54%
Oklahoma	78	63	-19%	444	461	+4%
Tennessee	625	780	+25%	2,652	3,287	+24%
Texas	3,046	3,655	+20%	14,098	17,237	+22%

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,225	856	-30%	5,974	4,310	-28%
Arizona	522	429	-18%	2,646	2,214	-16%
Colorado	269	111	-59%	1,135	602	-47%
Idaho	434	316	-27%	2,193	1,494	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,296	1,434	-38%	10,249	6,637	-35%
California	1,385	823	-41%	6,138	3,702	-40%
Oregon	740	511	-31%	3,253	2,431	-25%
Washington	171	100	-39%	858	504	-41%
ALASKA	*	*	*	*	*	*
HAWAII	*	*	*	*	*	*
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	568	459	-19%	2,179	1,852	-15%
TOTAL PRODUCTION	22,883	21,777	-5%	101,618	97,250	-4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful in these cases.

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,337	1,305	-2%	4,890	4,437	-9%
Connecticut	22	21	-5%	117	94	-20%
Maine	98	103	+5%	369	254	-31%
Massachusetts	50	46	-8%	159	146	-8%
New Hampshire	71	81	+14%	255	222	-13%
New Jersey	38	50	+32%	190	165	-13%
New York	377	441	+17%	1,325	1,402	+6%
Pennsylvania	597	506	-15%	2,240	1,980	-12%
Rhode Island	19	6	-68%	45	19	-58%
Vermont	65	51	-22%	190	155	-18%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,244	1,523	-32%	8,533	5,399	-37%
Illinois	306	284	-7%	1,355	959	-29%
Indiana	481	346	-28%	1,906	1,200	-37%
Michigan	496	280	-44%	1,833	1,051	-43%
Ohio	654	386	-41%	2,325	1,424	-39%
Wisconsin	307	227	-26%	1,114	765	-31%
WEST NORTH CENTRAL	1,250	1,012	-19%	5,252	4,114	-22%
Iowa	123	94	-24%	558	315	-44%
Kansas	289	240	-17%	1,215	1,115	-8%
Minnesota	213	170	-20%	702	558	-21%
Missouri	320	269	-16%	1,393	1,123	-19%
Nebraska	100	77	-23%	435	313	-28%
North Dakota	147	101	-31%	666	453	-32%
South Dakota	58	61	+5%	283	237	-16%
SOUTH ATLANTIC	6,158	5,762	-6%	28,300	26,680	-6%
Delaware	157	111	-29%	569	513	-10%
Florida	2,108	1,804	-14%	11,197	9,545	-15%
Georgia	1,121	945	-16%	4,677	4,902	+5%
Maryland	153	83	-46%	464	481	+4%
North Carolina	1,209	1,337	+11%	5,415	5,311	-2%
South Carolina	732	687	-6%	3,109	2,862	-8%
Virginia	396	511	+29%	1,665	1,873	+13%
West Virginia	282	284	+1%	1,204	1,193	-1%
SOUTH CENTRAL	7,159	8,765	+22%	32,536	39,769	+22%
Alabama	554	473	-15%	2,410	2,022	-16%
Arkansas	240	314	+31%	1,102	1,249	+13%
Kentucky	397	437	+10%	1,806	1,647	-9%
Louisiana	1,514	1,503	-1%	6,627	6,428	-3%
Mississippi	407	473	+16%	1,701	1,742	+2%
Oklahoma	751	1,104	+47%	3,600	5,530	+54%
Tennessee	422	460	+9%	1,783	2,196	+23%
Texas	2,874	4,001	+39%	13,507	18,955	+40%
MOUNTAIN	2,060	1,513	-27%	9,253	7,207	-22%
Arizona	541	395	-27%	2,829	2,106	-26%
Colorado	371	191	-49%	1,415	956	-32%
Idaho	146	113	-23%	828	488	-41%
Montana	162	72	-56%	601	323	-46%
Nevada	225	147	-35%	900	567	-37%
New Mexico	321	366	+14%	1,344	1,608	+20%
Utah	122	131	+7%	501	586	+17%
Wyoming	172	98	-43%	835	573	-31%
PACIFIC	2,068	1,240	-40%	9,483	5,900	-38%
California	1,164	683	-41%	5,248	3,061	-42%
Oregon	279	178	-36%	1,433	835	-42%
Washington	625	379	-39%	2,802	2,004	-29%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	13	51	NM	48	199	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	595	613		3,336	3,456	
GOVT. & EXPORT	0	4		0	86	
TOTAL SHIPMENTS	22,884	21,788	-5%	101,631	97,247	-4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	3,998 90%	439 10%	4,437 100%	3,625 90%	416 10%	4,041 100%
Connecticut	92	2	94	0	0	0
Maine	250	4	254	*	*	*
Massachusetts	126	20	146	0	0	0
New Hampshire	193	29	222	*	*	*
New Jersey	115	50	165	0	0	0
New York	1,225	177	1,402	*	*	*
Pennsylvania	1,831	149	1,980	3,625	416	4,041
Rhode Island	17	2	19	0	0	0
Vermont	149	6	155	*	*	*
EAST NORTH CENTRAL	4,643 86%	756 14%	5,399 100%	8,076 89%	1,035 11%	9,111 100%
Illinois	785	174	959	*	*	*
Indiana	1,045	155	1,200	6,504	954	7,458
Michigan	849	202	1,051	*	*	*
Ohio	1,215	209	1,424	430	43	473
Wisconsin	749	16	765	1,142	38	1,180

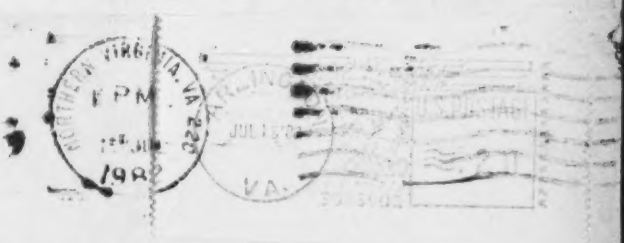
YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,596	518	4,114	7,260	712	7,972
	87%	13%	100%	91%	9%	100%
Iowa	274	41	315	*	*	*
Kansas	961	154	1,115	4,393	242	4,635
Minnesota	509	49	558	689	100	789
Missouri	977	146	1,123	592	180	772
Nebraska	268	45	313	1,586	190	1,776
North Dakota	406	47	453	0	0	0
South Dakota	201	36	237	*	*	*
SOUTH ATLANTIC	18,973	7,707	26,680	20,927	8,258	29,185
	71%	29%	100%	72%	28%	100%
Delaware	477	36	513	0	0	0
Florida	5,142	4,403	9,545	3,532	3,849	7,381
Georgia	3,474	1,428	4,902	10,301	3,236	13,537
Maryland	427	54	481	*	*	*
North Carolina	4,499	812	5,311	6,103	1,117	7,220
South Carolina	2,283	579	2,862	*	*	*
Virginia	1,651	222	1,873	991	56	1,047
West Virginia	1,020	173	1,193	0	0	0
SOUTH CENTRAL	36,196	3,573	39,769	31,067	3,075	34,142
	91%	9%	100%	91%	9%	100%
Alabama	1,772	250	2,022	7,414	467	7,881
Arkansas	1,042	207	1,249	1,285	155	1,440
Kentucky	1,364	283	1,647	*	*	*
Louisiana	6,158	270	6,428	1,356	131	1,487
Mississippi	1,560	182	1,742	2,295	54	2,349
Oklahoma	5,209	321	5,530	456	5	461
Tennessee	1,966	230	2,196	2,927	360	3,287
Texas	17,125	1,830	18,955	15,334	1,903	17,237
MOUNTAIN	4,932	2,275	7,207	2,679	1,631	4,310
	68%	32%	100%	62%	38%	100%
Arizona	1,279	827	2,106	1,404	810	2,214
Colorado	688	268	956	351	251	602
Idaho	304	184	488	924	570	1,494
Montana	265	58	323	*	*	*
Nevada	219	348	567	0	0	0
New Mexico	1,337	271	1,608	0	0	0
Utah	407	179	586	*	*	*
Wyoming	433	140	573	0	0	0
PACIFIC	2,084	3,816	5,900	2,351	4,286	6,637
	35%	65%	100%	35%	65%	100%
California	784	2,277	3,061	915	2,787	3,702
Oregon	345	490	835	1,254	1,177	2,431
Washington	955	1,049	2,004	182	322	504

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	154	45	199	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	74,576 80%	19,129 20%	93,705 100%	75,985 80%	19,413 20%	95,398 100%
GOVT. & EXPORT	82	4	86			
CUMULATIVE BEGINNING INVENTORY	2,900	556	3,456			
OTHER (CANADA)				0	0	0
STATES WITH*				1,555	297	1,852
TOTAL	77,558 80%	19,689 20%	97,247 100%	77,540 80%	19,710 20%	97,250 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

MAY 1982

Congressional Information
Service
SRI
452 East West Highway
Bethesda, MD 20814

A6325-1 8/16/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June 1982

Manufacturers shipped 23,457 mobile homes to retail sales locations and permanent sites during June 1982. This was a 2% increase from the 23,052 homes shipped in June 1981.

On a cumulative basis, manufacturers shipped 120,704 homes during the six month period ended June 30, 1982, compared to 124,683 homes shipped during the same period a year ago, a 3% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-Apr	78,735	75,473	- 4%
May	22,883	21,777	- 5%	Jan-May	101,618	97,250	- 4%
June	23,039	23,640	+ 3%	Jan-June	124,657	120,890	- 3%
July	21,724			Jan-July	146,381		
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-Apr	78,747	75,459	- 4%
May	22,884	21,788	- 5%	Jan-May	101,631	97,247	- 4%
June	23,052	23,457	+ 2%	Jan-June	124,683	120,704	- 3%
July	21,754			Jan-July	146,437		
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%		July	551	
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	**1,171**	**1,156**	**- 1%**	**5,646**	**5,197**	**- 8%**
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,171	1,156	- 1%	5,646	5,197	- 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	**3,093**	**2,753**	**-11%**	**15,274**	**11,864**	**-22%**
Illinois	*	*	*	*	*	*
Indiana	2,502	2,243	-10%	12,008	9,701	-19%
Michigan	*	*	*	*	*	*
Ohio	192	172	-10%	1,092	645	-41%
Wisconsin	399	338	-15%	2,174	1,518	-30%
WEST NORTH CENTRAL	**1,699**	**1,754**	**+ 3%**	**9,358**	**9,726**	**+ 4%**
Iowa	*	*	*	*	*	*
Kansas	864	1,011	+17%	4,851	5,646	+16%
Minnesota	287	181	-37%	1,358	970	-29%
Missouri	189	210	+11%	1,030	982	- 5%
Nebraska	359	352	- 2%	2,119	2,128	0%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	**6,312**	**6,932**	**+10%**	**35,907**	**36,117**	**+ 1%**
Delaware	0	0	0%	0	0	0%
Florida	1,660	1,434	-14%	10,083	8,815	-13%
Georgia	2,668	3,367	+26%	15,322	16,904	+10%
Maryland	*	*	*	*	*	*
North Carolina	1,747	1,780	+ 2%	9,276	9,000	- 3%
South Carolina	*	*	*	*	*	*
Virginia	237	351	+48%	1,226	1,398	+14%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	**6,560**	**8,129**	**+24%**	**35,866**	**42,271**	**+18%**
Alabama	1,754	1,846	+ 5%	9,561	9,727	+ 2%
Arkansas	312	427	+37%	1,685	1,867	+11%
Kentucky	*	*	*	*	*	*
Louisiana	304	350	+15%	1,711	1,837	+ 7%
Mississippi	351	633	+80%	1,876	2,982	+59%
Oklahoma	89	124	+39%	533	585	+10%
Tennessee	616	823	+34%	3,268	4,110	+26%
Texas	3,134	3,926	+25%	17,232	21,163	+23%

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,292	868	-33%	7,266	5,178	-29%
Arizona	559	420	-25%	3,205	2,634	-18%
Colorado	311	152	-51%	1,446	754	-48%
Idaho	422	296	-30%	2,615	1,790	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,316	1,563	-33%	12,565	8,200	-35%
California	1,382	860	-38%	7,520	4,562	-39%
Oregon	744	579	-22%	3,997	3,010	-25%
Washington	190	124	-35%	1,048	628	-40%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	3	NM	0	3	NM
STATES WITH *	596	482	-19%	2,775	2,334	-16%
TOTAL PRODUCTION	23,039	23,640	+ 3%	124,657	120,890	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,383	1,397	+ 1%	6,273	5,834	- 7%
Connecticut	33	22	-33%	150	116	-23%
Maine	128	108	-16%	497	362	-27%
Massachusetts	60	52	-13%	219	198	-10%
New Hampshire	91	83	- 9%	346	305	-12%
New Jersey	51	50	- 2%	241	215	-11%
New York	425	482	+13%	1,750	1,884	+ 8%
Pennsylvania	540	528	- 2%	2,780	2,508	-10%
Rhode Island	7	9	+29%	52	28	-46%
Vermont	48	63	+31%	238	218	- 8%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,201	1,704	-23%	10,734	7,103	-34%
Illinois	337	291	-14%	1,692	1,250	-26%
Indiana	492	404	-18%	2,398	1,604	-33%
Michigan	530	368	-31%	2,363	1,419	-40%
Ohio	604	405	-33%	2,929	1,829	-38%
Wisconsin	238	236	- 1%	1,352	1,001	-26%
WEST NORTH CENTRAL	1,201	1,095	- 9%	6,453	5,209	-19%
Iowa	112	87	-22%	670	402	-40%
Kansas	222	280	+26%	1,437	1,395	- 3%
Minnesota	249	172	-31%	951	730	-23%
Missouri	308	310	+ 1%	1,701	1,433	-16%
Nebraska	96	73	-24%	531	386	-27%
North Dakota	122	118	- 3%	788	571	-28%
South Dakota	92	55	-40%	375	292	-22%
SOUTH ATLANTIC	6,170	6,352	+ 3%	34,470	33,032	- 4%
Delaware	114	105	- 8%	683	618	-10%
Florida	2,165	1,916	-12%	13,362	11,461	-14%
Georgia	989	1,122	+13%	5,666	6,024	+ 6%
Maryland	115	122	+ 6%	579	603	+ 4%
North Carolina	1,294	1,428	+10%	6,709	6,739	0%
South Carolina	801	869	+ 8%	3,910	3,731	- 5%
Virginia	411	487	+18%	2,076	2,360	+14%
West Virginia	281	303	+ 8%	1,485	1,496	+ 1%
SOUTH CENTRAL	7,354	9,267	+26%	39,890	49,036	+23%
Alabama	514	509	- 1%	2,924	2,531	-13%
Arkansas	254	272	+ 7%	1,356	1,521	+12%
Kentucky	425	417	- 2%	2,231	2,064	- 7%
Louisiana	1,387	1,529	+10%	8,014	7,957	- 1%
Mississippi	440	464	+ 5%	2,141	2,206	+ 3%
Oklahoma	785	1,395	+78%	4,385	6,925	+58%
Tennessee	375	455	+21%	2,158	2,651	+23%
Texas	3,174	4,226	+33%	16,681	23,181	+39%
MOUNTAIN	2,032	1,596	-21%	11,285	8,803	-22%
Arizona	585	365	-38%	3,414	2,471	-28%
Colorado	355	214	-40%	1,770	1,170	-34%
Idaho	128	126	- 2%	956	614	-36%
Montana	127	93	-27%	728	416	-43%
Nevada	215	147	-32%	1,115	714	-36%
New Mexico	284	430	+51%	1,628	2,038	+25%
Utah	117	125	+ 7%	618	711	+15%
Wyoming	221	96	-57%	1,056	669	-37%
PACIFIC	2,095	1,404	-33%	11,578	7,304	-37%
California	1,130	718	-36%	6,378	3,779	-41%
Oregon	331	168	-49%	1,764	1,003	-43%
Washington	634	518	-18%	3,436	2,522	-27%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	21	39	+86%	69	238	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	1	0	-100%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	594	602		3,930	4,058	
GOVT. & EXPORT	0	1		0	87	
TOTAL SHIPMENTS	23,052	23,457	+ 2%	124,683	120,704	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,247 90%	587 10%	5,834 100%	4,643 89%	554 11%	5,197 100%
Connecticut	113	3	116	0	0	0
Maine	351	11	362	*	*	*
Massachusetts	168	30	198	0	0	0
New Hampshire	267	38	305	*	*	*
New Jersey	151	64	215	0	0	0
New York	1,650	234	1,884	*	*	*
Pennsylvania	2,311	197	2,508	4,643	554	5,197
Rhode Island	25	3	28	0	0	0
Vermont	211	7	218	*	*	*
EAST NORTH CENTRAL	6,086 86%	1,017 14%	7,103 100%	10,472 88%	1,392 12%	11,864 100%
Illinois	1,021	229	1,250	*	*	*
Indiana	1,375	229	1,604	8,426	1,275	9,701
Michigan	1,143	276	1,419	*	*	*
Ohio	1,567	262	1,829	585	60	645
Wisconsin	980	21	1,001	1,461	57	1,518

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,528	681	5,209	8,802	924	9,725
	87%	13%	100%	90%	10%	100%
Iowa	346	56	402	*	*	*
Kansas	1,197	198	1,395	5,339	307	5,646
Minnesota	655	75	730	837	133	970
Missouri	1,253	180	1,433	742	240	982
Nebraska	323	63	386	1,884	244	2,128
North Dakota	511	60	571	0	0	0
South Dakota	243	49	292	*	*	*
SOUTH ATLANTIC	23,655	9,377	33,032	26,062	10,055	36,117
	72%	28%	100%	72%	28%	100%
Delaware	570	48	618	0	0	0
Florida	6,165	5,296	11,461	4,179	4,636	8,815
Georgia	4,292	1,732	6,024	12,938	3,966	16,904
Maryland	536	67	603	*	*	*
North Carolina	5,704	1,035	6,739	7,607	1,393	9,000
South Carolina	3,002	729	3,731	*	*	*
Virginia	2,088	272	2,360	1,338	60	1,398
West Virginia	1,298	198	1,496	0	0	0
SOUTH CENTRAL	44,598	4,438	49,036	38,485	3,786	42,271
	91%	9%	100%	91%	9%	100%
Alabama	2,214	317	2,531	9,124	603	9,727
Arkansas	1,280	241	1,521	1,678	189	1,867
Kentucky	1,710	354	2,064	*	*	*
Louisiana	7,612	345	7,957	1,680	157	1,837
Mississippi	1,976	230	2,206	2,924	58	2,982
Oklahoma	6,485	440	6,925	578	7	585
Tennessee	2,363	288	2,651	3,645	465	4,110
Texas	20,958	2,223	23,181	18,856	2,307	21,163
MOUNTAIN	6,025	2,778	8,803	3,185	1,993	5,178
	68%	32%	100%	62%	38%	100%
Arizona	1,483	988	2,471	1,659	975	2,634
Colorado	848	322	1,170	448	306	754
Idaho	375	239	614	1,078	712	1,790
Montana	347	69	416	*	*	*
Nevada	270	444	714	0	0	0
New Mexico	1,706	332	2,038	0	0	0
Utah	492	219	711	*	*	*
Wyoming	504	165	669	0	0	0
PACIFIC	2,633	4,671	7,304	2,962	5,238	8,200
	36%	64%	100%	36%	64%	100%
California	1,007	2,772	3,779	1,178	3,384	4,562
Oregon	418	585	1,003	1,557	1,453	3,010
Washington	1,208	1,314	2,522	227	401	628

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	182	56	238	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	92,954 80%	23,605 20%	116,559 100%	94,611 80%	23,942 20%	118,553 100%
GOV'T & EXPORT	82	5	87			
CUMULATIVE BEGINNING INVENTORY	3,386	672	4,058			
OTHER (CANADA)				3	0	3
STATES WITH*				1,964	370	2,334
TOTAL	96,422 80%	24,282 20%	120,704 100%	96,578 80%	24,312 20%	120,890 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
ARLINGTON, VIRGINIA 22202

JUNE 1982

AO325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July 1982

Manufacturers shipped 19,456 mobile homes to retail sales locations and permanent sites during July 1982. This was a 11% decrease from the 21,754 homes shipped in July 1981.

On a cumulative basis, manufacturers shipped 140,160 homes during the seven month period ended July 31, 1982, compared to 146,437 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-Apr	78,735	75,473	- 4%
May	22,883	21,777	- 5%	Jan-May	101,618	97,250	- 4%
June	23,039	23,640	+ 3%	Jan-June	124,657	120,890	- 3%
July	21,724	19,406	-11%	Jan-July	146,381	140,296	- 4%
August	22,348			Jan-Aug	168,729		
September	21,505			Jan-Sept	190,234		
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-Apr	78,747	75,459	- 4%
May	22,884	21,788	- 5%	Jan-May	101,631	97,247	- 4%
June	23,052	23,457	+ 2%	Jan-June	124,683	120,704	- 3%
July	21,754	19,456	-11%	Jan-July	146,437	140,160	- 4%
August	22,235			Jan-Aug	168,672		
September	21,264			Jan-Sept	189,936		
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%		August	664	
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,203	909	-24%	6,849	6,106	-11%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,203	909	-24%	6,849	6,106	-11%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,876	2,155	-25%	18,150	14,019	-23%
Illinois	*	*	*	*	*	*
Indiana	2,248	1,730	-23%	14,256	11,431	-20%
Michigan	*	*	*	*	*	*
Ohio	173	141	-18%	1,265	786	-38%
Wisconsin	455	284	-38%	2,629	1,802	-31%
WEST NORTH CENTRAL	1,614	1,278	-21%	10,972	11,004	0%
Iowa	*	*	*	*	*	*
Kansas	814	660	-19%	5,665	6,306	+11%
Minnesota	255	148	-42%	1,613	1,118	-31%
Missouri	172	107	-38%	1,202	1,089	- 9%
Nebraska	373	363	- 3%	2,492	2,491	0%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,093	5,929	- 3%	42,000	42,046	0%
Delaware	0	0	0%	0	0	0%
Florida	1,494	1,274	-15%	11,577	10,089	-13%
Georgia	2,566	2,755	+ 7%	17,888	19,659	+10%
Maryland	*	*	*	*	*	*
North Carolina	1,828	1,572	-14%	11,104	10,572	- 5%
South Carolina	*	*	*	*	*	*
Virginia	205	328	+60%	1,431	1,726	+21%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,343	6,785	+ 7%	42,209	49,056	+16%
Alabama	1,551	1,681	+ 8%	11,112	11,408	+ 3%
Arkansas	279	317	+14%	1,964	2,184	+11%
Kentucky	*	*	*	*	*	*
Louisiana	309	290	- 6%	2,020	2,127	+ 5%
Mississippi	309	467	+51%	2,185	3,449	+58%
Oklahoma	66	96	+45%	599	681	+14%
Tennessee	689	603	-12%	3,957	4,713	+19%
Texas	3,140	3,331	+ 6%	20,372	24,494	+20%

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,114	713	-36%	8,380	5,891	-30%
Arizona	485	335	-31%	3,690	2,969	-20%
Colorado	237	128	-46%	1,683	882	-48%
Idaho	392	250	-36%	3,007	2,040	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,947	1,249	-36%	14,512	9,449	-35%
California	1,158	711	-39%	8,678	5,273	-39%
Oregon	652	414	-37%	4,649	3,424	-26%
WAshington	137	124	- 9%	1,185	752	-37%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	3	NM
STATES WITH*	534	388	-27%	3,309	2,722	-18%
TOTAL PRODUCTION	21,724	19,406	-11%	146,381	140,296	- 4%

*These states have less than three manufacturers, figures are aggreated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,382	1,118	-19%	7,655	6,952	- 9%
Connecticut	25	16	-36%	175	132	-25%
Maine	107	86	-20%	604	448	-26%
Massachusetts	56	37	-34%	275	235	-15%
New Hampshire	93	70	-25%	439	375	-15%
New Jersey	63	37	-41%	304	252	-17%
New York	421	353	-16%	2,171	2,237	+ 3%
Pennsylvania	563	473	-16%	3,343	2,981	-11%
Rhode Island	6	7	+17%	58	35	-40%
Vermont	48	39	-19%	286	257	-10%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,879	1,313	-30%	12,613	8,416	-33%
Illinois	317	239	-25%	2,009	1,489	-26%
Indiana	420	321	-24%	2,818	1,925	-32%
Michigan	461	260	-44%	2,824	1,679	-41%
Ohio	447	291	-35%	3,376	2,120	-37%
Wisconsin	234	202	-14%	1,586	1,203	-24%
WEST NORTH CENTRAL	1,145	837	-27%	7,598	6,046	-20%
Iowa	150	62	-59%	820	464	-43%
Kansas	248	213	-14%	1,685	1,608	- 5%
Minnesota	230	129	-44%	1,181	859	-27%
Missouri	256	263	+ 3%	1,957	1,696	-13%
Nebraska	76	41	-46%	607	427	-30%
North Dakota	123	62	-50%	911	633	-31%
South Dakota	62	67	+ 8%	437	359	-18%
SOUTH ATLANTIC	5,997	5,297	-12%	40,467	38,329	- 5%
Delaware	108	71	-34%	791	689	-13%
Florida	1,933	1,541	-20%	15,295	13,002	-15%
Georgia	1,032	1,026	- 1%	6,698	7,050	+ 5%
Maryland	104	69	-34%	683	672	- 2%
North Carolina	1,317	1,301	- 1%	8,026	8,040	0%
South Carolina	765	626	-18%	4,675	4,357	- 7%
Virginia	424	431	+ 2%	2,500	2,791	+12%
West Virginia	314	232	-26%	1,799	1,728	- 4%
SOUTH CENTRAL	7,092	7,634	+ 8%	46,982	56,670	+21%
Alabama	492	519	+ 5%	3,416	3,050	-11%
Arkansas	240	228	- 5%	1,596	1,749	+10%
Kentucky	371	342	- 8%	2,602	2,406	- 8%
Louisiana	1,312	1,195	- 9%	9,326	9,152	- 2%
Mississippi	367	375	+ 2%	2,508	2,581	+ 3%
Oklahoma	846	1,013	+20%	5,231	7,938	+52%
Tennessee	373	364	- 2%	2,531	3,015	+19%
Texas	3,091	3,598	+16%	19,772	26,779	+35%
MOUNTAIN	1,807	1,337	-26%	13,092	10,140	-23%
Arizona	466	301	-35%	3,880	2,772	-29%
Colorado	274	159	-42%	2,044	1,329	-35%
Idaho	111	109	- 2%	1,067	723	-32%
Montana	131	74	-44%	859	490	-43%
Nevada	158	127	-20%	1,273	841	-34%
New Mexico	357	370	+ 4%	1,985	2,408	+21%
Utah	116	103	-11%	734	814	+11%
Wyoming	194	94	-52%	1,250	763	-39%
PACIFIC	1,844	1,084	-41%	13,422	8,388	-38%
California	1,015	601	-41%	7,393	4,380	-41%
Oregon	278	134	-52%	2,042	1,137	-44%
Washington	551	349	-37%	3,987	2,871	-28%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	27	49	+81%	96	287	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	581	785		4,511	4,843	
GOVT. & EXPORT	0	2		0	89	
TOTAL SHIPMENTS	21,754	19,456	-11%	146,437	140,160	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory(destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	6,243 90%	709 10%	6,952 100%	5,445 89%	661 11%	6,106 100%
Connecticut	128	4	132	0	0	0
Maine	436	12	448	*	*	*
Massachusetts	195	40	235	0	0	0
New Hampshire	328	47	375	*	*	*
New Jersey	180	72	252	0	0	0
New York	1,956	281	2,237	*	*	*
Pennsylvania	2,742	239	2,981	5,445	661	6,106
Rhode Island	31	4	35	0	0	0
Vermont	247	10	257	*	*	*
EAST NORTH CENTRAL	7,194 85%	1,222 15%	8,416 100%	12,340 88%	1,679 12%	14,019 100%
Illinois	1,218	271	1,489	*	*	*
Indiana	1,644	281	1,925	9,896	1,535	11,431
Michigan	1,344	335	1,679	*	*	*
Ohio	1,811	309	2,120	707	79	786
Wisconsin	1,177	26	1,203	1,737	65	1,802

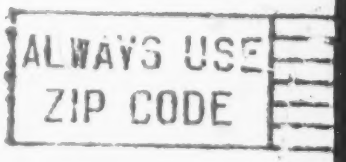
YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,267	779	6,046	9,933	1,071	11,004
	87%	13%	100%	90%	10%	100%
Iowa	399	65	464	*	*	*
Kansas	1,380	228	1,608	5,954	352	6,306
Minnesota	776	83	859	969	149	1,118
Missouri	1,490	206	1,696	811	278	1,089
Nebraska	357	70	427	2,199	292	2,491
North Dakota	564	69	633	0	0	0
South Dakota	301	58	359	*	*	*
SOUTH ATLANTIC	27,477	10,852	38,329	30,417	11,629	42,046
	72%	28%	100%	72%	28%	100%
Delaware	633	56	689	0	0	0
Florida	6,941	6,061	13,002	4,767	5,322	10,089
Georgia	5,038	2,012	7,050	15,054	4,605	19,659
Maryland	595	77	672	*	*	*
North Carolina	6,823	1,217	8,040	8,938	1,634	10,572
South Carolina	3,488	869	4,357	*	*	*
Virginia	2,458	333	2,791	1,658	68	1,726
West Virginia	1,501	227	1,728	0	0	0
SOUTH CENTRAL	51,542	5,128	56,670	44,667	4,389	49,056
	91%	9%	100%	91%	9%	100%
Alabama	2,682	368	3,050	10,692	716	11,408
Arkansas	1,471	278	1,749	1,965	219	2,184
Kentucky	2,003	403	2,406	*	*	*
Louisiana	8,753	399	9,152	1,949	178	2,127
Mississippi	2,302	279	2,581	3,387	62	3,449
Oklahoma	7,424	514	7,938	666	15	681
Tennessee	2,670	345	3,015	4,143	570	4,713
Texas	24,237	2,542	26,779	21,865	2,629	24,494
MOUNTAIN	6,938	3,202	10,140	3,623	2,268	5,891
	68%	32%	100%	62%	38%	100%
Arizona	1,652	1,120	2,772	1,859	1,110	2,969
Colorado	956	373	1,329	534	348	882
Idaho	434	289	723	1,230	810	2,040
Montana	410	80	490	*	*	*
Nevada	330	511	841	0	0	0
New Mexico	2,018	390	2,408	0	0	0
Utah	557	257	814	*	*	*
Wyoming	581	182	763	0	0	0
PACIFIC	3,043	5,345	8,388	3,455	5,994	9,449
	36%	64%	100%	37%	63%	100%
California	1,180	3,200	4,380	1,389	3,884	5,273
Oregon	479	658	1,137	1,763	1,661	3,424
Washington	1,384	1,487	2,871	303	449	752

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	219	68	287	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	107,923 80%	27,305 20%	135,228 100%	109,880 80%	27,691 20%	137,571 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	4,046	797	4,843			
OTHER (CANADA)				3	0	3
STATES WITH *				2,278	444	2,722
TOTAL	112,053 80%	28,107 20%	140,160 100%	112,161 80%	28,135 20%	140,296 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.



MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davin Highway
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Arlington, Virginia 22202

JULY 1982

Congressional Information
Service
SRI
452 East West Highway
Bethesda MD 20814

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August 1982

Manufacturers shipped 22,102 mobile homes to retail sales locations and permanent sites during August 1982. This was a 1% decrease from the 22,235 homes shipped in August 1981.

On a cumulative basis, manufacturers shipped 162,262 homes during the eight month period ended August 31, 1982, compared to 168,672 homes shipped during the same period a year ago, a 4% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

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MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
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ESTIMATED MOBILE HOME SHIPMENTS*

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MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
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February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%	3.9%	August	664	860
September	4.2%		September	905	
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,201	1,151	- 4%	8,050	7,257	-10%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,201	1,151	- 4%	8,050	7,257	-10%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,829	2,440	-14%	20,979	16,459	-22%
Illinois	*	*	*	*	*	*
Indiana	2,318	1,988	-14%	16,574	13,419	-19%
Michigan	*	*	*	*	*	*
Ohio	147	166	+13%	1,412	952	-33%
Wisconsin	364	286	-21%	2,993	2,088	-30%
WEST NORTH CENTRAL	1,678	1,522	- 9%	12,650	12,526	- 1%
Iowa	*	*	*	*	*	*
Kansas	898	868	- 3%	6,563	7,174	+ 9%
Minnesota	236	176	-25%	1,849	1,294	-30%
Missouri	182	134	-26%	1,384	1,223	-12%
Nebraska	362	344	- 5%	2,854	2,835	- 1%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,368	6,799	+ 7%	48,368	48,845	+ 1%
Delaware	0	0	0%	0	0	0%
Florida	1,719	1,564	- 9%	13,296	11,653	-12%
Georgia	2,706	3,126	+16%	20,594	22,785	+11%
Maryland	*	*	*	*	*	*
North Carolina	1,700	1,770	+ 4%	12,804	12,342	- 4%
South Carolina	*	*	*	*	*	*
Virginia	243	339	+40%	1,674	2,065	+23%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,525	7,490	+15%	48,734	56,546	+16%
Alabama	1,650	1,775	+ 8%	12,762	13,183	+ 3%
Arkansas	299	372	+24%	2,263	2,556	+13%
Kentucky	*	*	*	*	*	*
Louisiana	325	300	- 8%	2,345	2,427	+ 4%
Mississippi	319	531	+66%	2,504	3,980	+59%
Oklahoma	75	110	+47%	674	791	+17%
Tennessee	656	631	- 4%	4,613	5,344	+16%
Texas	3,201	3,771	+18%	23,573	28,265	+20%

MOBILE HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,217	833	-32%	9,597	6,724	-30%
Arizona	529	473	-11%	4,219	3,442	-18%
Colorado	288	101	-65%	1,971	983	-50%
Idaho	400	259	-35%	3,407	2,299	-33%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,030	1,482	-27%	16,542	10,931	-34%
California	1,138	815	-28%	9,816	6,088	-38%
Oregon	747	541	-28%	5,396	3,965	-27%
Washington	145	126	-13%	1,330	878	-34%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	6	NM	0	9	NM
STATES WITH *	500	504	+ 1%	3,809	3,226	-15%
TOTAL PRODUCTION	22,348	22,227	- 1%	168,729	162,523	- 4%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,365	1,385	+ 1%	9,020	8,337	- 8%
Connecticut	31	33	+ 6%	206	165	-20%
Maine	80	108	+35%	684	556	-19%
Massachusetts	60	51	-15%	335	286	-15%
New Hampshire	89	59	-34%	528	434	-18%
New Jersey	62	57	- 8%	366	309	-16%
New York	399	488	+22%	2,570	2,725	+ 6%
Pennsylvania	590	537	- 9%	3,933	3,518	-11%
Rhode Island	7	9	+29%	65	44	-32%
Vermont	47	43	- 9%	333	300	-10%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,853	1,593	-14%	14,466	10,009	-31%
Illinois	322	343	+ 7%	2,331	1,832	-21%
Indiana	396	383	- 3%	3,214	2,308	-28%
Michigan	449	327	-27%	3,273	2,006	-39%
Ohio	486	356	-27%	3,862	2,476	-36%
Wisconsin	200	184	- 8%	1,786	1,387	-22%
WEST NORTH CENTRAL	1,103	977	-11%	8,701	7,023	-19%
Iowa	114	87	-24%	934	551	-41%
Kansas	261	279	+ 7%	1,946	1,887	- 3%
Minnesota	133	155	+17%	1,314	1,014	-23%
Missouri	334	248	-26%	2,291	1,944	-15%
Nebraska	71	78	+10%	678	505	-26%
North Dakota	132	70	-47%	1,043	703	-33%
South Dakota	58	60	+ 3%	495	419	-15%
SOUTH ATLANTIC	6,203	6,260	+ 1%	46,670	44,589	- 4%
Delaware	125	123	- 2%	916	812	-11%
Florida	2,137	1,977	- 7%	17,432	14,979	-14%
Georgia	1,100	1,176	+ 7%	7,798	8,226	+ 5%
Maryland	119	92	-23%	802	764	- 5%
North Carolina	1,255	1,346	+ 7%	9,281	9,386	+ 1%
South Carolina	676	734	+ 9%	5,351	5,091	- 5%
Virginia	497	508	+ 2%	2,997	3,299	+10%
West Virginia	294	304	+ 3%	2,093	2,032	- 3%
SOUTH CENTRAL	7,317	8,264	+13%	54,199	64,934	+20%
Alabama	497	527	+ 6%	3,913	3,577	- 9%
Arkansas	225	276	+23%	1,821	2,025	+11%
Kentucky	422	336	-20%	3,024	2,742	- 9%
Louisiana	1,360	1,252	- 8%	10,686	10,404	- 3%
Mississippi	369	372	+ 1%	2,877	2,953	+ 3%
Oklahoma	949	1,137	+20%	6,180	9,075	+47%
Tennessee	314	383	+22%	2,845	3,398	+19%
Texas	3,181	3,981	+25%	22,953	30,760	+34%
MOUNTAIN	1,970	1,554	-21%	15,062	11,694	-22%
Arizona	547	441	-19%	4,427	3,213	-27%
Colorado	343	186	-46%	2,387	1,515	-37%
Idaho	132	103	-22%	1,199	826	-31%
Montana	151	82	-46%	1,010	572	-43%
Nevada	150	150	0%	1,423	991	-30%
New Mexico	310	380	+23%	2,295	2,788	+21%
Utah	143	122	-15%	877	936	+ 7%
Wyoming	194	90	-54%	1,444	853	-41%
PACIFIC	1,856	1,276	-31%	15,278	9,664	-37%
California	970	663	-32%	8,363	5,043	-40%
Oregon	306	169	-45%	2,348	1,306	-44%
Washington	580	444	-23%	4,567	3,315	-27%

MOBILE HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	17	58	NM	113	345	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	1	0	-100%
CUMULATIVE BEGINNING INVENTORY	551	735		5,062	5,578	
GOVT. & EXPORT	0	0		0	89	
TOTAL SHIPMENTS	22,235	22,102	- 1%	168,672	162,262	- 4%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	7,477 90%	860 10%	8,337 100%	6,466 89%	791 11%	7,257 100%
Connecticut	158	7	165	0	0	0
Maine	541	15	556	*	*	*
Massachusetts	237	49	286	0	0	0
New Hampshire	378	56	434	*	*	*
New Jersey	227	82	309	0	0	0
New York	2,380	345	2,725	*	*	*
Pennsylvania	3,228	290	3,518	6,466	791	7,257
Rhode Island	40	4	44	0	0	0
Vermont	288	12	300	*	*	*
EAST NORTH CENTRAL	8,521 85%	1,488 15%	10,009 100%	14,433 88%	2,026 12%	16,459 100%
Illinois	1,493	339	1,832	*	*	*
Indiana	1,959	349	2,308	11,558	1,861	13,419
Michigan	1,598	408	2,006	*	*	*
Ohio	2,113	363	2,476	865	87	952
Wisconsin	1,358	29	1,387	2,010	78	2,088

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,102	921	7,023	11,274	1,252	12,526
	87%	13%	100%	90%	10%	100%
Iowa	476	75	551	*	*	*
Kansas	1,614	273	1,887	6,772	402	7,174
Minnesota	912	102	1,014	1,121	173	1,294
Missouri	1,700	239	1,944	898	325	1,223
Nebraska	418	87	505	2,483	352	2,835
North Dakota	525	78	703	0	0	0
South Dakota	352	67	419	*	*	*
SOUTH ATLANTIC	31,891	12,698	44,589	35,270	13,575	48,845
	72%	28%	100%	72%	28%	100%
Delaware	744	68	812	0	0	0
Florida	7,937	7,042	14,979	5,464	6,189	11,653
Georgia	5,867	2,359	8,226	17,395	5,390	22,785
Maryland	679	85	764	*	*	*
North Carolina	7,950	1,436	9,386	10,428	1,914	12,342
South Carolina	4,047	1,044	5,091	*	*	*
Virginia	2,913	386	3,299	1,983	82	2,065
West Virginia	1,754	278	2,032	0	0	0
SOUTH CENTRAL	59,048	5,886	64,934	51,457	5,089	56,546
	91%	9%	100%	91%	9%	100%
Alabama	3,152	425	3,577	12,339	844	13,183
Arkansas	1,709	316	2,025	2,310	246	2,556
Kentucky	2,284	458	2,742	*	*	*
Louisiana	9,934	470	10,404	2,222	205	2,427
Mississippi	2,632	321	2,953	3,911	69	3,980
Oklahoma	8,476	599	9,075	766	25	791
Tennessee	2,996	402	3,398	4,681	663	5,344
Texas	27,865	2,895	30,760	25,228	3,037	28,265
MOUNTAIN	7,968	3,726	11,694	4,128	2,596	6,724
	68%	32%	100%	61%	39%	100%
Arizona	1,915	1,298	3,213	2,157	1,285	3,442
Colorado	1,084	431	1,515	587	396	983
Idaho	497	329	826	1,384	915	2,299
Montana	477	95	572	*	*	*
Nevada	400	591	991	0	0	0
New Mexico	2,318	470	2,788	0	0	0
Utah	632	304	936	*	*	*
Wyoming	645	208	853	0	0	0
PACIFIC	3,535	6,129	9,664	4,054	6,877	10,931
	37%	63%	100%	37%	63%	100%
California	1,363	3,680	5,043	1,635	4,453	6,088
Oregon	548	758	1,306	2,060	1,905	3,965
Washington	1,624	1,691	3,315	359	519	878

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	266	79	345	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	124,808 80%	31,787 20%	156,595 100%	127,082 80%	32,206 20%	159,288 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	4,658	920	5,578			
OTHER (CANADA)				9	0	9
STATES WITH*				2,681	545	3,226
TOTAL	129,550 80%	32,712 20%	162,262 100%	129,772 80%	32,751 20%	162,523 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

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AUGUST 1982

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